

**THE COMMON FUND FOR COMMODITIES
8TH OPEN CALL FOR PROPOSALS**

[PROJECT TITLE]

Submitted by [Organization Title] on [Date]

Part I. General Information

0. AFFIRMATIONS

The application is completed by the undersigned,

Full Name:	
Official Title:	
Date the application form was completed:	
I hereby confirm that:	Please confirm by marking "V"
I am duly authorized to represent the Applicant: [enter the official name of organization submitting the application]	
The country in which my project is to take place is a CFC member country ¹ .	
The Applicant is in compliance with all applicable social and environmental regulations and will remain complaint for the whole period of the requested CFC involvement.	
The Applicant is not the subject of, a defendant in, or respondent to any investigation, civil litigation, arbitration, or other action or proceedings related to their business activities. I will inform the CFC without delay if any such action or proceedings occur after the date of submission of this application.	
I warrant that the information provided in this application form is true and accurate.	<sign or type your full name here>

1. KEY INFORMATION ABOUT PROPOSAL

1.1 LOCATION OF OPERATIONS AND DEVELOPMENT RELEVANCE

1.2 TARGET MARKET AND COMMODITY-ORIENTATION

¹ See for the actual list of CFC member countries www.common-fund.org/organization/members-of-the-CFC.

1.3 FINANCIAL VIABILITY

Form of financing requested	
Total project cost (USD or EUR)	
CFC Financing requested (USD or EUR)	
Project IRR, %	

1.4 RELEVANT EXPERIENCE IN THE PROPOSED TYPE OF OPERATIONS

2. DOCUMENTS SUBMITTED WITH THE PROJECT PROPOSAL

The proposal contains the following documents (check what applies):

	Indicate YES if included with the proposal
<u>Application form of less than 20 pages</u>	
Attached financial <u>projections</u> for the project (in Excel):	
Cash flow	
Income and expenditure	
Balance sheet	
Background information about the proponent	
Financial results of the proponent for the last three years	
Background information on key individuals	
Evidence of registration and good standing	
Evidence of relevant partner relations e.g. cofinancing agreements	
Evidence of collateral and/or other risk mitigation facilities	

Part II. Request for Financing

CFC financing can be provided in either USD or EUR. Depending on the form of financing required for the project, please complete ONE of the tables below, as follows:

If loan financing is requested, please complete Table II.1

If equity financing is requested, please complete Table II.2

If financing is requested under Fast Track procedure, please complete Table II.3.

TABLE II.1 TERM LOAN

CFC loan terms	Please describe your proposed terms
The loan amount is not less than USD 300,000 and not more than USD 1,500,000 (or EUR equivalent).	Loan amount (in USD or EUR):
The loan amount requested from CFC is matched with at least the same amount of co-financing provided by the applicant and/or by other defined co-financiers.	Amount of co-financing (in your requested currency) provided by the applicant : Amount of co-financing (in your requested currency) provided by co-financiers:
The loan period can be up to 7 years with maximum grace period of up to 2 years, depending on the financing needs of the project to be financed	Loan period:
The loan is to be collateralized with a pledge or mortgage over assets or with a third party guarantee.	Collateral:
CFC's indicative interest rates range between 5% and 10% per annum, depending on the risk profile of the project.	Interest rate:

TABLE II.2 EQUITY

CFC equity terms	Please describe your proposed terms
The equity amount is not less than USD 300,000 and not more than USD 1,500,000 (or EUR equivalent).	Equity (in USD or EUR):
The equity amount requested from CFC is matched with at least the same equity amount provided by the applicant and/or by other defined co-investors.	Amount of co-investment (in your requested currency) provided by the applicant: Amount of co-investment (in your requested currency) provided by co-investors:
The equity participation will not result in an ownership of more than 49% of the share capital.	Percentage of share capital ownership:
There is to be a clear exit / divestment strategy.	Exit / divestment strategy:

TABLE II.3 FAST TRACK

CFC Fast Track terms	Please describe your proposed terms
The amount is not less than USD 50,000 and not more than USD 120,000 (or EUR equivalent).	Amount (in USD or EUR):
Fast Track funding is in principle repayable, unless satisfying justification is provided for non-repayable funding.	Provide repayment terms or provide rationale for requesting non-repayable funding.
The amount requested from CFC is matched with at least the same amount of funds provided by the applicant and/or by other defined co-financiers.	Amount of co-financing (in your requested currency) provided by the applicant: Amount of co-financing (in your requested currency) provided by co-financiers:

Part III. Project Description

III.1 PROJECT OPERATIONS

III.1.1 OPERATIONAL MODEL

III.1.2 OPERATIONAL CAPACITY

III.1.3 MARKET SYSTEM IMPACT/INNOVATION

III.1.4 MONITORING AND EVALUATION ARRANGEMENTS

III.1.5 COMPETITIVE CHALLENGES

III.1.6 SWOT ANALYSIS

	Positive Factors	Negative Factors
Internal	Strengths	Weaknesses
External	Opportunities	Threats

III.1.7 ENVIRONMENTAL IMPACT

III.2 PROJECT DEVELOPMENT IMPACT

III.2.1 NET ECONOMIC IMPACT

III.2.2 SUSTAINABILITY OF THE PROJECT MODEL

III.2.3 POVERTY PROFILE OF THE END BENEFICIARY AND SOCIAL IMPACT

III.3 FINANCIAL VIABILITY OF THE PROJECT

III.3.1 SUMMARY FINANCING STRUCTURE AND ADDITIONALITY OF CFC FINANCING

III.3.2 PAST FINANCIAL TRACK RECORD

III.3.3 FINANCIAL PROJECTIONS

III.3.4 EXIT STRATEGY AND SUSTAINABILITY AFTER COMPLETION

III.3.5 RISK MITIGATION FACILITIES

Part IV. Other Information

IV.1 ORGANIZATIONAL DATA:

Registered name of the organization	
Type of organization: (private company, cooperative, investment fund, NGO, governmental organization)	
Registration data	
Year of incorporation / registration	
Country and address	
Name contact person	
Email contact person	
Cell phone contact person	
Website	

IV.2 HOW DID YOU FIND OUT ABOUT THE CFC CALL FOR PROPOSALS?

Advertisement – please name the publication	
CFC's website	
Any other – please specify	

ANNEX I. KEY PERFORMANCE INDICATORS

Please choose the applicable indicators from the below list and provide the requested information. Feel free to add indicators you think relevant.

Indicator	Current situation (A)	Situation after project completion (B)	Explain how your project will contribute to the change from A to B
Economic			
Social			
Environmental			

ANNEX II. FINANCIAL MODEL OF THE PROJECT

PROJECTED BALANCE SHEET

Projections need to be provided for number of periods according to life time of financing until full repayment

Year	-3	-2	-1	0	1	2	3	4	5	6	7
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Balance Sheet

Cash and cash equivalents

Trade receivables (clients)

Trade receivables suppl. (advances)

Other receivables

Inventory

Other current assets

Total current assets

Intangible fixed assets

Tangible fixed assets (Property, Plant and Equipment)

Investments

Other fixed assets

Total fixed assets

Total assets

Bank overdraft

Short term loans

Short term portion of long term debt

Trade creditors (suppliers)

Trade creditors buyers (advances)

Other current liabilities

Total current liabilities

Long term debt - Borrowings

 from banks

 from related parties

 other borrowings

Other long term liabilities

Provisions for risks and charges

Net deferred taxes

Total Long term liabilities

Paid in capital

Reserves

 Revaluation reserve

 Other reserves

Retained earnings

Net profit for the year

Equity

Total Liabilities and Equity

PROJECTED INCOME STATEMENT

Year	-3	-2	-1	0	1	2	3	4	5	6	7
Sales											
COGS											
Gross Margin											
Other operating income											
Income from grants											
Income from discontinued operations											
Personnel costs											
Marketing and Sales Expenses											
Administrative expenses											
Other operating costs											
EBITDA											
Depreciation and Amortization											
Impairment losses											
EBIT											
Financial Income											
Financial expenses											
PBT											
Income Tax											
Net Profit											

ANNEX III. FINANCING STRUCTURE

Project Activity	CFC	Co-financier A	Co-financier B	Counterpart Contribution	Total Cost
1					
2					
3					
Etc.					
Total financed					
% financed					

ANNEX IV. BUDGET

Cat. Code	Category Name	Item of Expenditure	Unit	Unit Price	Quantity	Total Costs
I	Vehicles, Machinery & Equipment	as applicable	item			
				
II	Civil Works	as applicable	item			
				
III	Materials & Supplies	as applicable	item			
IV	Personnel	as applicable	month			
				
V	TA & Consultancies	as applicable	month			
				
VI	Duty Travel	as applicable	journey			
				
VII	Dissemination & Training	as applicable	journey			
				
VIII	Operational Costs	as applicable				
		...				
IX	Supervision , Monitoring and Evaluation					
X	Contingencies		%			
	TOTAL BUDGET					